



CURRICULUM VITAE

LIONEL GREENBERG

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OVERVIEW AND ACHIEVEMENTS

ABOUT - I am an expert in SaaS Information Technology, a product innovation specialist, and a legal professional.

I have a wealth of knowledge and a kaleidoscope of business experience, that spans my career over the past 40 years.

I am a voracious learner, with people skills and development, as a part of my core beliefs and abilities. My career has been built on confronting the biggest challenges and using problem-solving skills and professionalism.

My zest for life is knowing as a cancer survivor is that no challenge is insurmountable.

BUSINESS SUCCESSES

- Incorporated my first business in the early '80s
- Imported and exported computers via our established dealer network.
- Grew year on year sales for 3 years by over 120%
- Diversified into Software innovation, product manufacture and publishing for -
Microsoft Corporation, Apple, QuickBooks and Leading insurance brands
- Designed and custom-built a bespoke 4 Star Egoli Lodge B&B and sold it for a handsome profit
- Innovated and developed SaaS Multi-Tenant litigation and document portals

- Innovated a Municipality Citizen public portal and deployed it to over 2500 users

INFORMATION TECHNOLOGY & LAW

Have an acute understanding of information technology and the legal profession. Creating SaaS solutions by understanding legal challenges has played a vital role in protecting organisations against fraud, loss of confidential or commercially sensitive data, and financial loss. Aside from my legal and IT competencies, am an analytical thinker, curious, and have an investigative mind. My ability to gain insight and understanding of complex processes and information and then formulate solutions is attributable to my success.

INTERPERSONAL SKILLS & ETHICS

I also possess great self-awareness and organisation skills. My exceptional interpersonal skills help me in building relationships and partnering and instilling trust amongst my peers. I am approachable whilst tenacious in the pursuit of my objectives. I have a high level of independent judgment and objectivity and apply law-based reasoning and logic to reach the correct decisions. My high work ethic and quick understanding of processes ensure that I can provide efficient support to my team.




PERSONAL ATTRIBUTES

- Innovator
 - Analytical
 - Strategic thinker
 - Information Technology Specialist
 - Extensive legal skills
 - Mediation expert
 - Specialist communicator
 - Competent negotiator
 - Leadership and mentorship
 - Business process management
 - Self-driven and passionate to succeed
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PROFESSIONAL SUMMARY

- Self-employed for 40 years with extensive experience in the IT sector.
 - 23 years of extensive working experience in the legal sector and as a civil rights activist.
 - Over 4 years of working experience in the municipal sector in the Johannesburg Metropolitan Municipality as a councillor.
 - Member of the Municipal Public Finance Committee Johannesburg Metropolitan Municipality for over 3 years.
 - Vast experience in Business Process Management in Municipalities, Production / Manufacture and Legal processes.
 - Innovated and designed numerous technological systems to revolutionise the legal system in South Africa with a view to global customisation.
 - Business acumen and knowledge.
 - Responsible for system innovation and delivery.
 - Project management skills.
 - Self-driven and a passion for success.
 - Performs well under pressure.
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EMPLOYMENT SUMMARY

Current Employment

Self-employed consultant

Summary of prior employment

- ❖ Councillor City of Johannesburg
 - ❖ Municipal Citizen Complaints Service Portal
 - ❖ Document Management Portal
 - ❖ Unlawful arrest Portal and Litigation
 - ❖ Court management solution
 - ❖ Software and Music publisher
 - ❖ Hotelier, designer and construction
 - ❖ Computer hardware importer and exporter
 - ❖ Other Employment
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EMPLOYMENT / WORK EXPERIENCE

Company

City of Johannesburg Metropolitan Municipality

Ward Councillor - accountable to over 28,000 residents

Municipal Public Accounts Committee

View Website

<https://www.joburg.org.za>

Employment Period

May 2018 – Nov 2021

Company

LogNow SmartCity

Municipal Service Portal

Engaged and built networks to have solutions implemented within the City of Johannesburg, which are running with the solution www.lognow.co.za to manage resident issues and infrastructure failure.

View Website

<https://www.lognow.co.za>

Employment Period

May 2018 – current

Company

Cabooble

Document Management Portal

Innovated and created a document management portal to allow users to exchange confidential documents securely without compromising documents in the public domain.

View Website

<https://cabooble.com>

Employment Period

January 2016 – current



Company

Unlawful Arrest

Legal Portal

Innovated and created a document management portal to manage Unlawful Arrest civil litigation.

View Website

<https://unlawfularrest.co.za>

Employment Period

May 2013 – current

Company

Courtwise

Court Management solution

Innovated and created the concept of managing the South African Court system electronically, removing the endless paper load and delays resulting from loss of files, delays in judicial efficiencies, and an overall improvement from which all parties would benefit.

View Website

<https://courtwise.co.za> / <https://courtwise.com>

Employment Period

May 2010 – current

Company

Paramount Magnetics / Copyit

Software Publishing House

Position Held

Owner

Employment Period

January 2004 - 2010

Company

Egoli Lodge

Hotelier

Position Held


Director/Member

Employment Period

Jan 1998 – Dec 2001

Responsibilities

Design and construction of Egoli Lodge's prestigious Four Star bespoke Bed and Breakfast.





Company

PICTS INTERNATIONAL CC

Computer Hardware Importer and Exporter

Position Held

Director

Employment Period

Jan 1981 – November 2003

Other Employment

Company

SOUTH AFRICAN AIR FORCE

Position Held

Corporal

Employment Period

Dec 1978 to Dec 1980



QUALIFICATIONS / EDUCATION

Tertiary Qualifications

Qualification	Institution	Year obtained
Bachelor of Laws (LLB)	UNISA University of South Africa	In Progress '22 Final semester

Other Qualifications

Qualification	Institution	Year obtained
Apprenticeship in Electronics	South African Air Force	1980
Apprenticeship in Aerial Photography	South African Air Force	1980
Other National Certificates	Technikon RSA	1981-1984

Schooling Details

Level Attained	Institution	Year obtained
Matriculation	King Edward VII High School	1978